

SUMMARY OF SPACE HEAT REVENUE ADJUSTMENTS
UNDER DIFFERENT ASSUMPTIONS

				Residential			
			Heat				
	<u>Total</u>	<u>Non-Heat</u>	<u>Heat</u>	<u>Assumed</u>	<u>Took at 9c rate</u>	<u>Assumed</u>	<u>Never on 9c rate</u>
	<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>
1993	61,985,646	40,177,000	21,808,646		14,512,649		7,295,997
1994				4.00%	13,932,143	4.00%	7,004,157
1995				4.00%	13,374,857	4.00%	6,723,991
1996				4.00%	12,839,863	4.00%	6,455,031
1997				4.00%	12,326,269	4.00%	6,196,830
1998				4.00%	11,833,218	4.00%	5,948,957
1999				4.00%	11,359,889	4.00%	5,710,998
2000				4.00%	10,905,493	4.00%	5,482,559
2000 Revenue @ Retail Rate =				\$0.08524	\$929,584	\$0.08524	\$467,333
							\$1,396,918
Revenues at the Discount Rate =							\$567,432
[2000 Act. Fore. 65,635,000 39,798,152 25,836,840]							
Residential Revenue Delta							\$829,486

				Commercial			
			Heat				
	<u>Total</u>	<u>Non-Heat</u>	<u>Heat</u>	<u>Assumed</u>	<u>New</u>	<u>Assumed</u>	<u>Heat</u>
	<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>
1994	12,389,943	9,608,506	2,781,437				2,781,437
1995				4.00%		4.00%	2,670,180
1996				4.00%	1,699,470	4.00%	2,563,372
1997				4.00%	1,631,491	4.00%	2,460,837
1998				4.00%	1,566,232	4.00%	2,362,404
1999				4.00%	1,503,582	4.00%	2,267,908
2000				4.00%	1,443,439	4.00%	2,177,191
2000 Revenue @ Retail Rate =				\$0.07710	\$111,289	\$0.07385	\$160,786
							\$272,075
Revenues at the Discount Rate =							(\$225)
[2000 Act. Fore. 19,748,361 13,784,012 5,964,349]							
Commercial Revenue Delta							\$272,300

TOTAL REVENUE DELTA **\$1,101,785**